

The Shocking Truth

FACT: The National Highway Transportation Safety Administration (NHTSA) has classified the Windshield as the primary component of a vehicle's safety restraint system.

FACT: National statistics show nearly 8 out of 10 auto glass replacements fail to follow the auto manufacturer's strict specifications for a proper and safe installation.

When you read the statements above two shocking truths become evident.

1. The term windshield has become very misleading and outdated. Bumpers still bump and brakes still brake, but windshields have evolved from passive weather barriers to an indispensable component designed into the structural integrity and safety of a vehicle's passenger compartment.
2. Windshield replacement installations have evolved as well. But, unfortunately most auto glass businesses are not doing it right. With today's vehicles, providing a proper and safe windshield installation is no longer just a matter of opinion, it is a matter of correct procedure.

It is for these two reasons we feel it is vital you know who we are, what we stand for, and why we do what we do.

Jim Potts Auto Glass is committed to providing our customers a quality and safe windshield replacement to precise factory specifications done to their complete and total satisfaction.

Trained and certified installation technicians with years of experience perform all our work. We use only original grade products. Our installations are guaranteed for life, and are influenced by the knowledge that with advanced unibody designs, urethane glass components are load-bearing structures that replace significant weight of specialized steel such as the firewall and "A" pillars.

This is why we believe it is important to share the list of procedures we perform. It is also worthwhile to note the inspection for rust and its proper treatment are two procedures most commonly skipped by many auto glass businesses.

PROPER AND SAFE AUTO GLASS INSTALLATION PROCEDURES

Step 1. Check vehicle for any pre-existing damage. Verify type of adhesive to be used.
Discuss rust procedures, and check glass color in tempered parts.

Step 2. Protect all vulnerable areas of the vehicle prior to work.

Step 3. Remove molding, wipers, cowl and trim from windshield.

Step 4. Cut broken windshield from the pinch weld and remove.

Step 5. Check for any rust damage, and if there is, implement Corro-Treat™
a series of approved corrosion treatments and procedures

Step 6. Use full cut procedure. Trim existing urethane bead to 1/16inch thickness.

Step 7. Position replacement windshield in dry opening.

- Step 8. Apply pinch weld primer to pinch weld surface.
 - Step 9. Clean inside of replacement windshield.
 - Step 10. Apply primer to windshield perimeter.
 - Step 11. Set windshield onto urethane adhesive, level and center unit.
 - Step 12. Reset trim molding.
 - Step 13. Reinstall wipers, cowl and any other items detached during glass removal.
 - Step 14. Visually check vehicle using InspectCare™ procedures.
 - Step 15. Record batch numbers on all primers and adhesives used.
 - Step 16. Record Vehicle Identification Number (VIN).
 - Step 17. Leave corner of windshield with stickers.
 - Step 18. Clean work area (mobile).
 - Step 19. Keep vehicle out of service until safe drive away time has been obtained.
 - Step 20. Review Installation Checklist with customer.
 - Step 21. Verify safe drive away time with chart.
 - Step 22. Have work order signed.
 - Step 23. Discuss stickers, door slamming and tape removal.
-

As Lubbock's leader in consumer safety and trust for over 24 years, the professionals at **Jim Potts Auto Glass** have a responsibility to preserve your vehicle's value and warranty and to protect you and your family's safety by making sure your windshield performs the way it is designed to when you need it most...at the moment of impact in an accident.

If you would like more information call 765-7877 or go to our 24/7 website service at www.jimpottsautoglass.com.

At **Jim Potts Auto Glass** we use only original grade products, all our work is guaranteed for life, and we never charge one penny more than your deductible.

Thank you.

Sincerely,
Jim Potts, owner
JIM POTTS AUTO GLASS

Jim Potts Auto Glass HOURS: 8 a.m. to 5:30 p.m. weekdays, and Saturdays from 8 a.m. to noon. Listen for Jim weekdays on KFYO-AM.